

# Complete Solutions

For Oracle® Retail Stores

ORACLE®

Gold  
Partner

## #1 Oracle Retail Stores Global Partner.

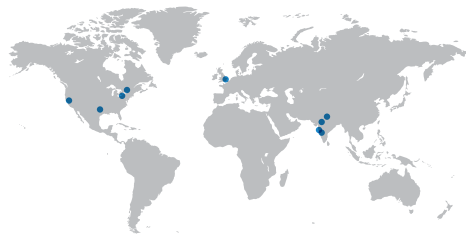
SkillNet Solutions, Inc is the #1 Oracle Retail Stores global partner having served over 75 retailers on Xstore and Stores engagements worldwide. SkillNet's consultants can launch your business to the next level by delivering the vision of Empowered Commerce to your enterprise.

- » Having served over 75 retailers on Oracle Retail Xstore and Stores engagements worldwide
- » Leading partner in Oracle MICROS technology
- » Team anchored by resources with 5+ years of experience working with MICROS-based retail applications
- » 300+ Stores consultants

### The SkillNet Advantage

SkillNet delivers digital transformations that provide retailers with a connected customer experience across all channels.

- » 100% retail focused
- » 20+ years of retail industry experience
- » 100+ global clients ranging from small store operations to Tier 1 retailers
- » Retail engagements in over 45 countries
- » Projects of all scopes and sizes in a variety of retail sub-verticals
  - Fashion
  - Telecom
  - Food + Beverage
  - Specialty
  - Government
  - Transportation
  - Oil + Gas
- » Trusted Oracle Gold Partner in global retail
- » Original 360 Commerce, Retek, and MICROS partner
- » Utilizes industry best practices and Oracle Unified Methodology (OUM)
- » Award winning solutions
- » 9 global office locations to serve you



### What We Do

#### CONSULTING

- » IT strategy
- » Enterprise architecture
- » Business process analysis

#### IMPLEMENTATION

- » Application implementation
- » Integration services
- » Custom development
- » Version upgrades

#### MANAGED SERVICES

- » Cloud hosting services
- » Maintenance and support
- » IT outsourcing
- » Training

### Specializations

SkillNet specializes in providing complete end-to-end, commerce solutions that include:

#### UPGRADE AND MIGRATION

We work with Oracle Retail customers to upgrade and migrate their existing POS solution to Oracle Retail Xstore POS. Specifically for existing ORPOS and Xstore customers, SkillNet extends its exclusive Ascend upgrade accelerator to simplify and accelerate their upgrade to Xstore version 16. Our proven migration approach includes support for migration and parallel run of the applications until fully rolled out.

#### PAYMENT INTEGRATION + PCI COMPLIANCE

SkillNet counsels retailers on how to secure their retail payment infrastructure and enhance their digital security.

We are experienced in guiding Oracle Retail customers through payment system modifications, upgrades, and sometimes overhauls to enact PCI compliance. We help retailers design and integrate their optimal payment processing solution with Oracle Retail Xstore.

#### INTERNATIONAL XSTORE ROLLOUTS

Having completed Stores deployments to more than 35 countries, SkillNet uniquely supports its customers in deploying Stores solutions globally. We have amassed a wealth of international technical expertise to expedite your global expansion plans.

SkillNet offers its customers international accelerators and localizations that reduce the time to market of the deployment and bring local compliance.

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## Oracle Retail Stores Applications

### STORE TECHNOLOGY EXPERTISE

- » Oracle Retail Xstore Point-of-Service
- » Oracle Retail Xstore Office
- » Oracle EFT Link
- » Oracle Retail Store Inventory Management
- » Oracle Retail Order Broker Cloud Service
- » Oracle Retail Campaign and Deal Management Cloud Service
- » Oracle Retail Customer Management and Segmentation Foundation Cloud Service
- » Oracle Retail Gift Cards Cloud Service
- » Oracle Retail Loyalty and Awards Cloud Service
- » Oracle Retail Xcenter
- » Oracle Retail miStore Mobile
- » Oracle Retail Xmobile
- » Oracle Retail XBRI Loss Prevention Cloud Service
- » Oracle Retail Customer Engagement Cloud Service
- » Oracle Retail Back Office
- » Oracle Retail Central Office
- » Oracle Retail Mobile Point of Service
- » Oracle Retail Labels and Tags

*\*Application names are periodically revised, please check with us to confirm our latest capabilities*

## SkillNet's Accelerators and Enablers

Accelerate and enhance your implementation with transformative innovations exclusively from SkillNet.



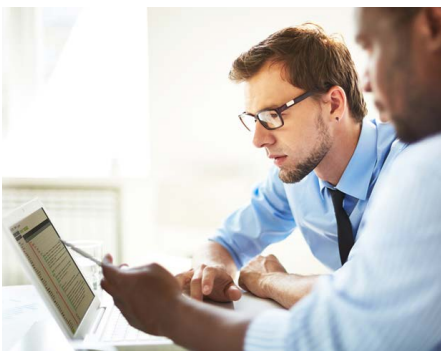
### XSTORE CONFIGURATION WIZARD

Shorten your Xstore implementation timeline by automating the configuration process utilizing SkillNet's innovative Xstore Configuration Wizard.



### STOREHUB INTEGRATION ACCELERATOR

Accelerate your digital transformation with our award-winning StoreHub store integration framework for Oracle Retail Xstore, Order Broker Cloud Service, and Customer Engagement Cloud Service.



### RETAIL MONITORING SOLUTION

Gain proactive insight into your operations with SkillNet's Retail Monitoring Solution. Our solution enables consolidated monitoring of your enterprise retail infrastructure and applications operating on the Oracle Retail Stores suite all from a single platform view.



### INTERNATIONALIZATION ACCELERATOR

Expedite your global expansion plans with SkillNet's Internationalization Accelerator. This accelerator provides country packs including localizations and regulatory compliance for different markets.

## Oracle Retail MICROS

### PROJECT PORTFOLIO

SkillNet's Oracle Retail MICROS team has successfully completed more than a dozen MICROS-based implementation and support projects, working under and alongside the Oracle and MICROS professional services teams, for a variety of retailers. Given our exceptional track record in customer satisfaction with these engagements, our Oracle Retail MICROS team has proven capability in effectively communicating and successfully delivering Xstore, Customer Engagement, and Order Broker implementations and integrations.

Here is a sample of one of our many engagements:



### CASE STUDY

**FAST GROWING | ATHLETIC APPAREL RETAILER**  
International Oracle Retail Xstore Rollout

### CHALLENGE

This fast growing athletic apparel retailer was looking to rapidly expedite their global expansion plans. They were in need of a system integrator to deploy new Oracle Retail Xstore POS implementations into new international markets, as well as upgrade their existing, older Xstore implementations already in place globally.

### SOLUTION

As the #1 Oracle Retail Stores global partner and having handled retail engagements in over 45 different countries, SkillNet was selected as the key implementation partner to deliver the retailer's Xstore rollout worldwide. The retailer leveraged SkillNet's Internationalization Accelerators integrated to their existing Xstore POS to expedite their global expansion plans.

### RESULTS

- » Successfully deployed new implementations of Xstore in Switzerland, Germany, Ireland, Puerto Rico, Malaysia, Japan, and Singapore.
- » Successfully upgraded older versions of Xstore in Hong Kong, Singapore, United Kingdom, France, South Korea, Australia, and New Zealand supporting their increasing business in these markets.

### FUTURE

- » Currently continuing the upgrade of older Xstore versions internationally and adding new functionality in North America.